Global Markets Research

10 November 2010

Signal Processing

Frequency arbitrage

Research Summary In this report we bridge the gap between high and low frequency quant. We find that factors derived from high frequency data do have predictive power even for "traditional", lower-frequency quant investors.

High frequency signals for low frequency investors

Bridging the frequency gap

In both academic and practitioner quantitative research there is a wide gulf between the traditional, low frequency asset pricing research and high frequency, market microstructure research. In this report we try to bridge this gap by showing that quant signals derived from high frequency data can add value even in a low frequency investment strategy.

Three high frequency factors

Specifically, we use the Tick and Quote (TAQ) database to construct three new factors for low frequency investors:

- Order Imbalance
- Probability of Informed Trading
- Abnormal Volume in Large Trades

Avoiding information risk

Of these factors, we find the Probability of Informed Trading (*PIN*) to be the most promising. We show that a variant of *PIN* – where we adjust for size, liquidity, and volatility biases – performs very well as a stand alone factor. More importantly, we find that this factor, which we call *RPIN*, is on average negatively correlated with most of the "standard" quant factors (e.g. value, momentum, quality, etc.).



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A letter to our readers

In this report, we continue our research into new and innovative data sources

We look at tick and quote (TAQ) data to see if we can construct low frequency signals from high frequency data

We find there are useful signals based on high frequency data that low frequency investors can use

Intraday data is expensive and hard to use, but we can help by providing data feeds

Regards,

Yin, Rocky, Miguel, Javed, and John **Deutsche Bank North American Equity Quantitative Strategy**

This research report is the fourth in a series of studies looking at how we can use new databases to build less crowded quant factors. In our past research we have looked at options data, industry specific data, and news sentiment data.¹ With all three databases we found that it is possible to construct stock selection signals that perform well in their own right, but more importantly are relatively orthogonal to the traditional quant factor library of value, momentum, quality, etc.

In this report we continue the theme by diving into a database that we think is the next frontier for lower frequency quant investors: intraday tick-by-tick data.² On face value this statement is a bit of a paradox. Why would we, as relatively low frequency investors, be interested in high frequency data? The fact that this is the first question that springs to mind is precisely why there is value in high frequency data. Like the other innovative databases we have studied recently, high frequency data is rarely used by traditional quants and as a result there is a better chance that signals from this database will be less crowded and less correlated with the rest of the factors in our models.

Bridging the frequency divide

In both academic and practitioner research there is a wide gulf between the traditional, low frequency asset pricing research and high frequency, market microstructure research. However, there are some signals that bridge the gap. In this paper we study three such factors – Order Imbalance, the Probability of Informed Trading (PIN), and Abnormal Volume in Large Trades. We find that one signal in particular, a modified version of PIN which we call RPIN, performs very well on a standalone basis, and more importantly has a negative correlation with most of the typical quant factors. RPIN is designed to avoid stocks with high information risk, while at the same time controlling for inherent exposures to volatility, size, and liquidity.

There is no free lunch... but we can help

Of course, high frequency data is not a magic bullet. It is extremely expensive and the technological learning curve required to use it is steep. However, keep in mind that we are more than happy to work with you to set up data feeds or help on the technology side if you would like to test high frequency data within your own investment process. Hopefully we can help make this formidable but promising data set a little easier to use.

¹ See Cahan et al. [2010a], Luo et al. [2010a], and Cahan et al. [2010b] respectively for details on each of these databases. Complete references for all papers mentioned are available in the "References" section at the back of this report. ² When we say "low" frequency in this paper, we primarily mean "traditional" quant investors who are running multifactor models and rebalancing their portfolios at a weekly to quarterly frequency.

Stock screen

We screen for stocks in the S&P 500 with high and low information risk Below we present two stock screens based on the ideas in this research report. We look for stocks from the S&P 500 universe that have high or low information risk. Our results in this study show that stocks with low information risk tend to outperform on average, while stocks with high information risk tend to underperform.

In these screens we assess information risk using a factor we call *RPIN*. This factor is designed to measure the probability that a stock has heavy informed trading, after controlling for volatility, size, and liquidity. The complete details for this factor can be found in the body of this report.

Long ideas: Screening for stocks with low information risk

Figure	Figure 1: Lowest information risk stocks, S&P 500 (long ideas)					
Ticker	Name	GICS Sector	Information Risk (<i>lower</i> number is better)			
IRM	IRON MOUNTAIN INC	Industrials	-2.51			
OKE	ONEOK INC	Utilities	-2.39			
GAS	NICOR INC	Utilities	-2.27			
SJM	SMUCKER (JM) CO	Consumer Staples	-2.18			
GT	GOODYEAR TIRE & RUBBER CO	Consumer Discretionary	-2.08			
GPC	GENUINE PARTS CO	Consumer Discretionary	-1.94			
CTAS	CINTAS CORP	Industrials	-1.84			
LUK	LEUCADIA NATIONAL CORP	Financials	-1.84			
BMS	BEMIS CO INC	Materials	-1.75			
MWV	MEADWESTVACO CORP	Materials	-1.73			

Note: Information risk is measured using our 12M average RPIN factor. A lower score is better. For a complete description of this factor, see the body of this report. Source: TAO, Deutsche Bank

Short ideas: Screening for stocks with high information risk

Ticker	Name	GICS Sector	Information Risk (<i>lower</i> number is better)
С	CITIGROUP INC	Financials	6.79
Q	QWEST COMMUNICATION INTL IN	IC Telecommunication Services	4.38
AIG	AMERICAN INTERNATIONAL GRO	UP Financials	3.57
S	SPRINT NEXTEL CORP	Telecommunication Services	3.03
AAPL	APPLE INC	Information Technology	2.90
VIA.B	VIACOM INC	Consumer Discretionary	2.86
GS	GOLDMAN SACHS GROUP INC	Financials	2.70
F	FORD MOTOR CO	Consumer Discretionary	2.66
V	VISA INC	Information Technology	2.64
MA	MASTERCARD INC	Information Technology	2.63

Note: Information risk is measured using our 12M average RPIN factor. A lower score is better. For a complete description of this factor, see the body of this report. Source: TAQ, Deutsche Bank

Setting the scene

Introducing the TAQ database

We use the NYSE TAQ database for this research

For this study we use the NYSE Tick and Quote (TAQ) database. This database contains intraday transaction data for all NYSE, Amex, and Nasdaq listed securities. At Deutsche Bank we have access to historical data that extends back to 2003. The two most important aspects of the database are transaction level data for every trade conducted in each security (Figure 3) and quote data for all securities (Figure 4).³

Figure 3: Example of Deutsche Bank's TAQ database –								
trade data								
	sym	date	time	price	size	cond	cancelled	
0	IBM.N	2009.12.09	09:30:05.411	126.5	118600	0	0	
1	IBM.N	2009.12.09	09:30:05.455	126.6999969	200	F	0	
2	IBM.N	2009.12.09	09:30:06.485	126.5500031	100	F	0	
3	IBM.N	2009.12.09	09:30:06.977	126.6699982	100	F	0	
4	IBM.N	2009.12.09	09:30:08.462	126.4700012	100	F	0	
5	IBM.N	2009.12.09	09:30:11.450	126.5100021	100	F	0	
6	IBM.N	2009.12.09	09:30:13.613	126.5199966	600	F	0	
7	IBM.N	2009.12.09	09:30:13.619	126.5199966	300	0	0	
8	IBM.N	2009.12.09	09:30:13.625	126.5199966	200	0	0	
9	IBM.N	2009.12.09	09:30:15.715	126.4800034	100	0	0	
10	IBM.N	2009.12.09	09:30:23.918	126.6100006	100	0	0	
11	IBM.N	2009.12.09	09:30:26.328	126.5599976	100	0	0	
12	IBM.N	2009.12.09	09:30:40.033	126.5699997	100	0	0	
13	IBM.N	2009.12.09	09:30:55.360	126.5299988	100	F	0	
14	IBM.N	2009.12.09	09:30:55.366	126.5	300	F	0	

Figure 4: Example of Deutsche Bank's TAO database –								
	rigaro n'Example el Beatenio Baine e inter database							
quo	quote data							
	sym	date	time	bidPrice	bidSize	askPrice	askSize	cond
0	IBM.N	2009.12.09	09:30:05.456	126.4599991	1	126.7300034	1	R
1	IBM.N	2009.12.09	09:30:05.458	126.5	1	126.7300034	1	R
2	IBM.N	2009.12.09	09:30:05.462	126.4599991	1	126.7300034	1	R
3	IBM.N	2009.12.09	09:30:05.653	126.4599991	1	126.6900024	1	R
4	IBM.N	2009.12.09	09:30:06.461	126.5500031	1	126.6900024	2	R
5	IBM.N	2009.12.09	09:30:06.487	126.4599991	1	126.6900024	2	R
6	IBM.N	2009.12.09	09:30:08.111	126.4700012	1	126.6900024	2	R
7	IBM.N	2009.12.09	09:30:08.465	126.4499969	1	126.5699997	11	R
8	IBM.N	2009.12.09	09:30:11.452	126.4700012	1	126.5699997	11	R
9	IBM.N	2009.12.09	09:30:13.609	126.4800034	1	126.5199966	9	R
10	IBM.N	2009.12.09	09:30:13.615	126.4800034	1	126.5199966	3	R
11	IBM.N	2009.12.09	09:30:13.617	126.4800034	1	126.5199966	4	R
12	IBM.N	2009.12.09	09:30:13.618	126.4800034	1	126.5199966	5	R
13	IBM.N	2009.12.09	09:30:13.622	126.4800034	1	126.5199966	2	R
14	IBM.N	2009.12.09	09:30:13.624	126.4800034	1	126.6500015	1	R
15	IBM.N	2009.12.09	09:30:15.718	126.4599991	1	126.6399994	1	R
16	IBM.N	2009.12.09	09:30:15.787	126.4700012	10	126.6399994	1	R
17	IBM.N	2009.12.09	09:30:17.986	126.4400024	2	126.5999985	1	R

Source: TAQ, KDB+, Deutsche Bank

Traditional relational databases are ill suited to tick-by-tick data; we use an advanced in-memory database called KDB+

The difficulty of using

from it may not be

arbitraged as quickly

intraday data might be a

good thing - signals derived

Needless to say, the volume of data in this database is enormous and it is almost impossible to manage it using a traditional relational database (e.g. Microsoft SQL Server, Oracle). Instead, we use a database called KDB+, which has become something of an industry standard for handling tick-by-tick data. KDB+ is one of a new breed of databases specifically designed to hold vast volumes of data in a column-based, in-memory format. The biggest advantage of the database is speed of access; it comes with its own query language called Q which is able to extract data extremely quickly, and is specifically designed to handle time-series manipulations.⁴

Source: TAQ, KDB+, Deutsche Bank

The steep learning curve: A blessing in disguise?

In fact, we think the steep technological learning curve is the main reason why there is such a gap between high frequency and low frequency research. Traditional asset pricing researchers are usually more familiar with using standard database packages like SAS and SQL to manage data, and then statistical packages like MATLAB or R to do the manipulation. Before this project, we would put ourselves firmly in that camp. However, after tackling the TAQ data, we believe that it is the natural next frontier for quantitative investors looking for fresh factor ideas. In our view, the difficulty in using the data is a positive – it means signals derived from it are less likely to be arbitraged away quickly.

The Deutsche Bank setup

Figure 5 shows the technology framework we use to harness the TAQ data. The key feature is a proprietary API (built in Java and Q) that dramatically simplifies access to the raw tick data. The API is designed to give researchers a set of tools to do low level data manipulation (e.g. aggregating volume by, say, five minute intervals) without having to write the Q code

³ See <u>http://www.nyxdata.com/Data-Products/Daily-TAQ</u> for more details on the TAQ database.

⁴ For more details on KDB+ and Q, see <u>http://kx.com/Products/kdb+.php</u>.

themselves. Another key feature of the API is the ability to call it from R. This means that more complicated statistical procedures that might be difficult in Q can easily be coded in R.

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Figure 5: Technology infrastructure for extracting TAQ data into the DB Quant factor database



Source: TAQ, KDB+, Deutsche Bank

At DB, we use R to call a Ω/Java API and then do our processing in parallel on a UNIX grid To speed up the R step, we run the computations on an eight CPU UNIX grid with 16 GB of RAM, which allows us to take advantage of the latest R packages for parallel computing. For example, when we are computing a factor one stock at a time, we can easily parallelize the calculations to do many stocks at once, one on each core. However, even with this cutting edge technology, using intraday data is still a tedious exercise even on a good day. For example, to compute a factor called *PIN* we need to process 1 GB of data per stock, across the 5,000 stocks that have been in the Russell 3000 at one time or another since the start of our data. This roughly equates to 5 terabytes of data that need to be processed. In all, computing the back history of the factor for this universe at a monthly frequency took 10 days of 24/7 computing on our UNIX grid.⁵ More than enough time to make a coffee or two between pushing the button and getting the results.

The tricky business of classifying trades

One of the most common tasks with tick-by-tick data is classifying trades as buyer or seller initiated One of the most common requirements when dealing with TAQ data is a method for classifying trades as either buyer or seller initiated. Many, if not most, of the quant factors we could conceivably construct from TAQ data require that we know whether a particular trade was buyer or seller initiated (also known as the "sign" of the trade). Unfortunately, in TAQ databases we cannot observe this directly, since market participants are of course not required to disclose such information.

To get around this limitation one could try to obtain actual flow data, for example from a broker-dealer, which will have trades tagged as buys or sells. However, there are numerous drawbacks to this approach. First, such flow data is unlikely to represent the whole market, since even a large broker-dealer will only execute a fraction of daily volume; second, such data is rarely available in a timely fashion; and third, from an asset manager's perspective it would be difficult to obtain the data at all on an ongoing basis since few broker-dealers would allow their actual transaction data to be distributed regularly to a buy-side firm.

Thus most investors must rely on statistical algorithms to try to classify trades from a TAQ database into buys and sells. The simplest of these algorithms is the so called "tick test", while the most common is probably the Lee-Ready algorithm.

⁵ However, keep in mind that the ongoing monthly update of the factors is in the order of one to two hours, so we are not introducing look-ahead bias by using factors that would have been impossible to calculate on a timely basis at each point in time.

The tick test

There are two main algorithms: the tick test and the Lee-Ready algorithm The tick test is extremely simple (Figure 6). If a trade occurs at a higher price than the last trade, then it is buyer initiated; if the trade is at a lower price than it is seller initiated. If the trade occurs at the same price, then it is a buy if the prior trade was a buy, and a sell if the prior trade was a sell. The advantage of the tick test is that it is extremely easy to compute, which is a non-trivial consideration when dealing with intraday data, because it can speed up processing time significantly.



The Lee-Ready algorithm

The Lee-Ready algorithm is named after a paper by Lee and Ready [1991]. Their paper has become something of a seminal paper in the space, because almost all subsequent academic publications use this algorithm. The idea behind the Lee-Ready algorithm is that trade prices in their own right are not enough to accurately classify trades. Instead the Lee and Ready propose joining trade data with the prevailing bid and ask quote for each trade. Trades occurring above the midpoint are classified as buyer initiated and those below the midpoint are classified as seller initiated. For trades occurring at the midpoint, the tick test is used (Figure 7).

Figure 7: Lee-Ready algorithm classification scenarios



The Lee-Ready algorithm is computationally slower, and relies on assumptions about quote lag This sounds almost as simple as the tick test, but in reality it is an order of magnitude more complicated. The difficulty lies in joining the trade data to the quote data, because the time stamps on both data sources can be misleading. The problem is that historically, when trading was less electronic and more manual, quotes and trades were recorded using different systems. For example, Lee and Ready give the example of a floor specialist on the NYSE who calls out the details of a just completed trade and his new quotes. Historically the quote changes would be entered by the specialist's clerk into an electronic workstation, while the trade would be recorded by a stock exchange employee on a separate system. If the specialist's clerk happened to enter the new quotes before the trade was entered, then the timestamps on the two data points would be out of order. This would mean that if one tried to use the timestamps to identify the quote that prevailed when the trade was executed, one could potentially use the quote that actually occurred *after* the trade, not the quote that really existed at the time of the trade.

Lee and Ready suggest a lag of five seconds, but this is probably too long for today's markets The way Lee and Ready deal with this problem is to lag quotes by five seconds. Their analysis suggests using this lag will eliminate almost all look-ahead bias where quotes from after a trade are recorded ahead of the trade. However, using a lag introduces its own problems, particularly with determining what lag to use. Five seconds was a good rule of thumb in 1991 when Lee and Ready's paper was published, but is almost certainly too long now, given the

dramatic increase in electronic trading (indeed a paper by Bessembinder [2003] argues one should use no quote lag at all).

Problems with trade classification algorithms

Trade classification algorithms have a number of weaknesses... Unfortunately, the issues with trade classification algorithms are not limited to mismatched timestamps. There are a number of other issues that also impact their accuracy:

- Short sales: Both the tick test and Lee-Ready algorithm can be inaccurate at classifying short sales, particularly pre 2007. This is because before 2007 the uptick rule was in place, meaning a short sale could only follow a price rise. As a result, short sales would tend to be incorrectly classified as buys by both the tick test and the Lee-Ready algorithm. Indeed, a paper by Asquith, Oman, and Safaya [2010] finds the misclassification rate for short sales to be extremely high regardless of which trade classification algorithm is used.
- Nasdaq trades: Another paper, by Ellis, Michaely, and O'Hara [2000], finds that Nasdaq stocks can also be problematic for trade classification algorithms. The authors find that while the algorithms work reasonably well overall, trades inside the quote have a high error rate. They further argue that trades executed on ECNs are more likely to be between the quotes, and hence misclassified. This raises potential concerns given the dramatic rise in trading on these alternative venues.
- Narrower bid-ask spreads: Post decimalization, bid-ask spreads have contracted dramatically. This can also hinder trade classification algorithms, because now the midpoint is much closer to the bid and ask. Asquith et al. [2010] point out that most trade classification algorithms are more accurate when trades are at the bid and ask, and less accurate when they are at the midpoint. With a narrower spread, it may be more difficult to identify whether a trade is at the bid, the ask, or the midpoint, and hence accuracy may suffer.
- High frequency trading: Ellis et al. [2000] also show that trade classification becomes less accurate as trading frequency increases. This is problematic when looking at recent data, given the exponential increase in high frequency trading in U.S. equity markets.

...but unfortunately there aren't any good alternatives All these reasons suggest a good deal of caution is warranted when using trade classification algorithms. However, there is a reason why algorithms like Lee-Ready continue to be used almost 20 years after publication: there just aren't any good alternatives. Thus, while it is important to be cognizant of the potential shortcomings with these metrics, the lack of a compelling alternative means we are somewhat stuck with these imperfect measures.

How important is the trade classification algorithm?

From our perspective, accuracy is more a question of economic impact rather than the academic pursuit of the "perfect" trade classification method. We also have to deal with practical considerations. Most of the academic studies that use intraday data in asset pricing tests only form portfolios once a year and do not require timely implementation, whereas we typically construct our signals at least monthly and need to be able to calculate the factor score quickly so we can implement the trades. This means we have a much higher computational burden, and hence the speed of the algorithm is a critical factor for us.

As already mentioned, from a computational perspective we favor the tick test – it is much faster because it saves us from having to join the tick data to the quote data which is slow over millions of iterations. So the question is whether it is worth sacrificing speed for the better accuracy of the Lee-Ready algorithm.⁶ To get a sense for the impact from making this

Here we assess the differences between the tick test and the Lee-Ready algorithm

⁶ Accuracy tests between trade classification algorithms are not clear cut, for the same reason that we need them in the first place; if there was enough actual trade data to test the algorithms, then we wouldn't need to bother with them, we



Figure 9: Scatter plot of daily order imbalance for IBM, computed using Tick Test and Lee-Ready algorithm

Deutsche Bank



Source: TAQ, Deutsche Bank

Figure 10, below, shows the same analysis for another factor we consider – the probability of informed trading, or *PIN*. Again, we find the differences between the two versions of the factor – one computed using tick-test signed trades and one computed using Lee-Ready signed trades – is muted. Figure 11 further reinforces that the differences are small.



Tick Test PIN

Lee-Ready PIN

Figure 11: Scatter plot of monthly PIN for IBM, computed using Tick Test and Lee-Ready algorithm



Source: TAQ. Deutsche Bank

We find the difference in final factor scores calculated with each algorithm is marginal Based on these results, we believe the computational gains from using the tick test outweigh any potential loss of accuracy. However, one thing to keep in mind is that here we are only comparing two alternative trade classification schemes against each other; these results say nothing about whether *both* metrics might be biased in one direction or another. Indeed a paper by Boehmer, Grammig, and Theissen [2006] addresses this very question in the context of *PIN*, and finds that inaccurate trade classification can lead to a downward bias in *PIN*

Source: TAQ. Deutsche Bank

could just use the trade data directly. Nonetheless, the general consensus in the academic literature is that Lee-Ready is more accurate. For example, Ellis et al. [2000] find the Lee-Ready correctly signs 81% of trades, compared to 78% for the tick test, for a selection of Nasdaq trades. Finucane [2000] tests NYSE data and finds Lee-Ready accurate 84% of the time compared to 83% for the tick test.

Source: TAQ, Deutsche Bank

estimates. This in itself may not be a disaster for us since we are ranking stocks crosssectionally, so as long as the bias is consistent across all stocks in the universe then the impact on portfolio performance will be limited. However, more worryingly, Boehmer et al. find that the downward bias is related to the intensity of trading in each stock. This is much more problematic when constructing cross-sectional factors. We suggest potential corrections for this issue in the following section, where we introduce *PIN* in more detail.

High frequency factors

Order imbalance (IMBAL)

The first factor we consider is Order Imbalance The first potential factor we consider is order imbalance. This is probably the simplest factor we could construct, and simply involves signing all trades each day, and then computing the difference between buyer initiated and seller initiated trades. Order imbalance on day t is simply

$$IMBAL_{t} = \frac{\sum_{b=1}^{B} VOL_{b,t} - \sum_{s=1}^{S} VOL_{s,t}}{\sum_{b=1}^{B} VOL_{b,t} + \sum_{s=1}^{S} VOL_{s,t}}$$

where $VOL_{b,t}$ is the volume (in number of shares) for the *b* th buy trade on day *t*, $VOL_{s,t}$ is the volume for the *s* th sell trade on day *t*, *B* is the total number of buyer initiated trades on day *t*, and *S* is the total number of seller initiated trades on day *t*. In other words, we just compute the difference between the total number of shares from buyer and seller initiated trades on a given day, and divide by total number of shares traded on that day. This is the standard definition in the academic literature, for example see Chung and Kim [2010]. Figure 12 shows an example of the daily order imbalance for IBM, computed using this methodology.



Source: TAQ, Deutsche Bank

In our backtesting (see the next section), we test various moving averages of this daily metric as our monthly factor score.

Probability of Informed Trading (PIN)

The second factor we consider is PIN The concept of Probability of Informed Trading (*PIN*) was first introduced in Easley, Keifer, and O'Hara [1997], but from an asset pricing perspective the more relevant papers are Easley, Hvidkjaer, and O'Hara [2002] in *Journal of Finance* and Easley, Hvidkjaer, and O'Hara [2010] in *Journal of Financial and Quantitative Analysis*.

PIN is derived from a market microstructure model in which there are three players: market makers, informed traders, and uninformed traders

Definition

Because we cannot observe the probability that trades are informed, we need a model to make inferences about what this probability might be. In their series of papers, Easley et al. develop a market microstructure model in which market makers watch market data and use their observations to infer the probability that trades are based on private information. For a complete description of the economic and theoretical rationale behind their framework, Easley et al. [1997] is an excellent starting point. The model proposed in that paper is developed further in Easley et al. [2002] and Easley et al. [2010]. In our research, we use the specification in the latter paper. For a complete description of the model we refer the reader to these papers; here we present only a high level summary of the salient features of the model.

The basic idea is that trading is a game between three players: a competitive market maker, informed traders, and uninformed traders. The market maker observes the sequence of trades and from it tries to infer the probability that trading is being driven by informed or uniformed traders. He or she then uses this information in setting new quotes. The process is captured by a series of probabilities:

- At the start of a trading day, the probability that an information event occurs is α. An information event is an event that gives only the informed traders a signal about the future price of the stock (i.e. will it be higher or lower in the future). If no information event occurs, then every trader will be an uninformed trader.
- Given an information event has occurred, the probability that it is bad news, i.e. signals a lower price, is δ. The probability that it is good news is 1-δ.
- The market maker sets bid and ask quotes at each point in time *t* during the day. On information days, orders from informed traders arrive at a rate called μ, while buy and sell orders from uninformed traders arrive at rates ε_b and ε_s respectively. On non-information days, all orders are uniformed and arrive at rates ε_b and ε_s respectively. Figure 13 shows this process diagrammatically.

The market maker of course cannot know whether a trade is informed or uninformed. However, the market maker can use the pattern of trades to estimate the probability that a buy or sell order is information driven. In other words, the market maker can infer where on the tree in Figure 13 she is. For example, if the market maker is observing roughly equal numbers of buy and sell orders, then she might infer she is at the bottom branches of the tree and no information event has occurred. However, if buys are outnumbering sells then perhaps she is in the middle two branches of the tree, which implies an information event has occurred and most likely that event conveyed positive information to informed traders.

The market maker uses the pattern of buys and sells to infer whether a trade is informed

Figure 13: Tree diagram of Easley et al. trading model



Source: Easley et al. [2002] , Deutsche Bank

The probability is obtained by estimating a set of parameters via maximum likelihood

When put this way, the model seems quite simple, and not particularly different from a simple order imbalance statistic. However, the beauty of having a model is that we can back out the implied probability of informed trading, based on the observed buy and sell orders over a period of time (we use a 60-day trailing window). If we make the assumption that the arrival of buy and sell orders over the day from uninformed traders follow independent Poisson processes, then Easley et al. [2010] show that the log likelihood function is given by

$$L((B_{t}, S_{t})_{t=1}^{T} | \theta) = \sum_{t=1}^{T} [-\varepsilon_{b} - \varepsilon_{s} + M_{t} (\ln x_{b} + \ln x_{s}) + B_{t} \ln(\mu + \varepsilon_{b}) + S_{t} \ln(\mu + \varepsilon_{s})] + \sum_{t=1}^{T} \ln[\alpha(1-\delta)e^{-\mu}x_{s}^{S_{t}-M_{t}}x_{b}^{-M_{t}} + \alpha\delta e^{-\mu}x_{b}^{B_{t}-M_{t}}x_{x}^{-M_{t}} + (1-\alpha)x_{s}^{S_{t}-M_{t}}x_{b}^{B_{t}-M_{t}}],$$

where B_t is the number of buyer initiated trades on day t, S_t is the number of seller initiated trades on day t, $M_t = \min(B_t, S_t) + \max(B_t, S_t)/2$, $x_s = \varepsilon_s/(\mu + \varepsilon_s)$, $x_b = \varepsilon_b/(\mu + \varepsilon_b)$, and $\theta = (\mu, \varepsilon_b, \varepsilon_s, \alpha, \delta)$. Note that we are summing across days t = 1 to T = 60. Using this equation, we can estimate the five parameters in the model via maximum likelihood. Recall these five parameters are:

- δ = Probability of bad news
- μ = Daily arrival rate of orders from informed traders
- \mathcal{E}_{b} = Daily arrival rate of buy orders from uninformed traders
- ε_s = Daily arrival rate of sell orders from uniformed traders
- α = Probability that an information event occurs

Once the parameters are estimated, the PIN calculation is easy

A simple example can help

make PIN more transparent

Easley et al. then go on to show that PIN, the probability of informed trading, is given by

$$PIN = \frac{\alpha\mu}{\alpha\mu + \varepsilon_b + \varepsilon_s}$$

where $\alpha\mu + \varepsilon_b + \varepsilon_s$ is the arrival rate for all orders and $\alpha\mu$ is the arrival rate for informed orders. To estimate *PIN* in practice, one chooses a trailing window (e.g. 60 days) to watch trades over. Each trade in this window needs to be classified as buyer initiated or seller initiated. As mentioned previously, there are a number of algorithms that can be used to do so, but we use the simplest – the tick test. Once one has the list of buyer and seller initiated trades, one can estimate the five model parameters using maximum likelihood, and then compute *PIN* for that stock at that point in time.

A simple example

This may seem a little opaque, but a simple example presented in Easley et al. [2002] makes things a little clearer. Suppose on 20% of days a stock has 90 buy trades and 40 sell trades, and on another 20% of days it has 40 buys and 90 sells. For the other 60% of days the stock has 40 buys and 40 sells. If we use this information and estimate our parameters via maximum likelihood, we would obtain $\varepsilon_b = \varepsilon_s = 40$, $\mu = 50$, $\alpha = 0.4$, and $\delta = 0.5$. From this, we would estimate *PIN* as 20%. This is somewhat intuitive. In this example, the "natural" level of buy and sell orders appears to be 40. When we have a deviation from this, i.e. 90 buys or 90 sells, it makes sense that the difference of 50 might represent informed trading. The results for α and δ , which represent the probability of an information event and probability of bad news respectively, also make sense: 40% of days seem to have abnormal trading which might signal an information event, and that abnormal trading is split 50/50 between abnormal buying and abnormal selling.

High PIN is driven by spikes in order flow that occur with a large imbalance in buyer versus seller initiated trades It is also useful to look at *PIN* visually. In essence *PIN* is designed to capture an imbalance between buy and sell orders over some time interval, relative to the "normal" level for that stock. Figure 14 shows an example of an actual 60-day sequence of trades that generated a high *PIN* estimate of 21.6%. Figure 15 shows a sequence that led to a low *PIN* estimate. Roughly speaking, the key difference between the high and low *PIN* sequence is the imbalance at the peak of the large trading spikes in the left hand chart. Based on the *PIN* methodology, this suggests 1) an information event on those days, and 2) informed trading on the back of those events.



Source: TAQ, Deutsche Bank

Source: TAQ, Deutsche Bank

Buys -Sells

Buys — Sells

PIN has inherent biases to size, liquidity, and volatility

Adjustments for size, liquidity, and volatility

PIN sounds promising in theory, but it does have weaknesses. For quant investors, the most problematic is that *PIN* tends to be related to size, liquidity, and volatility (see Easley et al. [2002], Hwang and Qian [2010]). Which raises the question: is *PIN* capturing something new, or is it just a proxy for a combination of other well known factors?

PIN is negatively correlated with size

Figure 16 shows the cross-sectional correlation between *PIN* and market cap at a point in time. A very clear negative and convex relationship is apparent, indicating that *PIN* tends to be higher for small cap stocks, which is intuitive.



Source: TAQ, Deutsche Bank

PIN is positively correlated with volatility and negative correlated with liquidity Similarly, Figure 17 shows the relationship of *PIN* with volatility (computed using three months of trailing daily returns) and Figure 18 shows *PIN* versus turnover (measured as the percent of total shares turned over in three months). From the charts it is clear that *PIN* is somewhat related to both of the variables – *PIN* tends to be positively correlated with volatility and has a negative and convex correlation with turnover.



In other words, buying high PIN stocks is akin to buying high volatility, low liquidity, small cap names. This is problematic, because it suggests any returns to PIN may just be compensation for these well known risk factors. In our research, we address this issue by proposing a modified version of PIN that we call residual PIN, or RPIN for short. The idea is simple. At each point in time we use a cross-sectional regression where we regress PIN scores onto size, volatility, and turnover factors, effectively stripping out the correlation to these factors. Mathematically, the *RPIN* factor score for stock i at time t is given by

$$RPIN_{i,t} = \varepsilon_{i,t}$$

where $\varepsilon_{i,t}$ is the residual for the *i* th stock from the cross-sectional regression

$$\log(PIN_t) = c + \log(SIZE_t) + \log(\sigma_t) + \log(LIQ_t) + \varepsilon_t$$

where SIZE, is market cap, σ_{i} is the standard deviation of daily returns over the past three months, and *LIQ*, is the percent of total shares on issue traded in the past three months.

This regression helps reduce the inherent bias in PIN towards small, high volatility, low liquidity stocks. However, the regression only removes the cross-sectional exposure of the factor scores to these factors; it does not preclude the possibility that the returns to the factor are still driven by these types of stocks. We address this issue in more detail in our backtesting section.

Abnormal Volume in Large Trades (ALT)

The third factor we consider is Abnormal Volume in Large Trades

We remove the biases in PIN using a cross-sectional regression at each point in

time

Another factor we consider is the abnormal volume in large trades (ALT). This factor is inspired by a paper by Tong [2009], and is based on the idea that informed traders who have compelling private information are likely to trade more aggressively. Tong argues that a fingerprint of this type of trading is higher volume in "large" trades. The definition of the factor is simple:

- At the start of each month, compute the 30%, 60%, and 90% fractiles using one year of trailing trade data. The fractiles are computed over volume (i.e. number of shares).
- For this month, classify all trades with volume greater than the 90% cutoff as large trades.
- Sum the volume for all the large trades in this month and compute

sum large trade volume in month t $ALT_{t} =$ sum large trade volume in last 12 months ALT has been shown to dominate PIN in academic asset pricing tests

Tong specifically runs a horse race between PIN and ALT, and finds that ALT has a more robust relationship with future returns than PIN. The ALT factor also has another advantage in that it is not dependent on signing trades, hence it avoids many of the drawbacks of imbalance and PIN. However, a potential weakness of ALT is its dependence on the premise that large trades represent informed trading. The rise of algorithmic execution, direct market access, and alternative trading venues (e.g. dark pools) means that investors are now much better at disguising their trading activities.

But ALT may be affected by the rise in algorithmic trading and alternative venues

Figure 19 shows the average size of each individual trade for IBM over time. Clearly there has been a dramatic decline, even though we are only looking at the past six years. Similarly, Figure 20 shows the percent of total volume that is classified as large trades, i.e. what percent of volume is contained in the top 10% of largest trades. Again there has been a dramatic decline since 2004. Both charts support our argument that the average trade size is becoming much smaller as more and more trading shifts to machines. This could be a problem for ALT, or it could be a good thing if it means that large trades are now even more meaningful because of their increasing rarity. The only way to find out is to do the backtest.

Figure 19: Average size (number of shares) per trade for **IBM by month**



Source: TAQ. Deutsche Ban

We also calculate two alternative definitions of ALT – the Percent of Large Trades and residual ALT

Alternative ALT measures

In addition to the basic ALT factor, we also compute two other variants. The first, which we call Percent of Large Trades (PLT) is simply the monthly volume in large trades in a given month, divided by the total monthly volume in the same month, i.e.

 $PLT_t = \frac{\text{sum large trade volume in month } t}{\text{sum all trade volume in month } t}$

The second metric we consider is residual ALT, or (you guessed it) RALT. This is constructed in exactly the same way as RPIN, i.e. at each point in time we regress ALT cross-sectionally onto size, volatility, and liquidity factors. We then define RALT as the residual from that regression. Constructing this factor allows for a fairer comparison with RPIN when backtesting.

Figure 20: Percent of trades for IBM classified as large trades, by monthly volume



Backtesting results

Order Imbalance

We find order imbalance is a relatively weak factor

The first factor we backtest is order imbalance. We try two variations using one month (1M) and three month (3M) trailing order imbalance. Figure 21 and Figure 22 show the monthly rank information coefficient (IC) and the average monthly decile returns, respectively, for the 1M factor. Both charts suggest that this factor is not particularly effective – the average rank IC is only 1.26% over the backtest period and recent performance is particularly poor. Furthermore, the decile returns are not particularly monotonic.



The poor performance is not surprising since order imbalance is widely reported in the media The 3M order imbalance factor does not fare much better. The average rank IC is only marginally better (Figure 23) and again the decile returns are not very monotonic (Figure 24). The poor performance of this factor is not unexpected – order imbalance data is regularly reported by major financial news organizations and as a result we would not expect there to be too much alpha left in the signal. Given our findings, we do not pursue the order imbalance factor further in this report.

Figure 23: 3M order imbalance, rank IC



Figure 24: 3M order imbalance, average decile returns



Source: TAQ, Deutsche Bank

Probability of Informed Trading

In our initial backtests PIN shows some promise We start by backtesting the simple *PIN* factor, without the regression adjustments described in the previous section. The average rank IC of the factor is actually quite promising at 1.86% (Figure 25), particularly considering that the latter half of the backtest period was particularly challenging for most the traditional factors. However, if we look at the average monthly returns to decile portfolios, in Figure 26, we see that the factor lacks a strong monotonic pattern. This suggests that while the factor does reasonably well in ranking stocks, this efficacy is not borne out in return space.

Figure 25: PIN, rank IC



Figure 26: PIN, average decile returns



Source: TAQ. Deutsche Bank

But the problem is a lack of monotonicity in returns, and an irregular information decay profile Another problematic feature with the basic *PIN* factor is shown in Figure 27. The IC decay profile actually shows that the factor works better at a longer horizon, peaking at a six month lag. This is in line with the academic research (e.g. Easley et al. [2002, 2008]) who find predictive power at a one-year holding period), and suggests that using *PIN* with monthly rebalancing may not be optimal. On the positive side, *PIN* is a relatively low turnover factor, which may come as a surprise to those who automatically assume that high frequency data will only yield high frequency factors (Figure 28).

Figure 27: PIN, rank IC decay

Probability of Informed Trading (PIN), Spearman rank IC decay



Figure 28: PIN, autocorrelation



Source: TAQ, Deutsche Bank

Source: TAQ, Deutsche Bank

We find high PIN stocks underperform on average, which is opposite the academic literature

Higher PIN is bad?

In discussing the statistical results, we have to this point glossed over what we think is the most interesting finding: stocks with high *PIN* tend to *underperform* on average. This is exactly opposite the academic evidence. Indeed, the standard academic argument is that higher *PIN* equals higher risk (since to trade these stocks one takes on the risk of trading against someone with "better" information), and consequently one should be compensated for this with higher returns. However, we argue that our *PIN* results are consistent with what we find for all risk measures, not just *PIN*. In our research, we consistently find that it is actually *low* risk stocks that tend to outperform. When we backtest a wide range of risk metrics – for example realized volatility, realized skewness, realized kurtosis, beta, CT-risk ⁷ – we consistently find that for the U.S. market it is low risk stocks that outperform on average (Figure 29). In this light, we would argue that if *PIN* does indeed proxy for information risk, then like the other forms of risk we look at we would expect low risk stocks to outperform high risk stocks.

Figure 29: Backtesting performance of common risk factors, Russell 3000, 1988-present				
Factor	Direction	Average Monthly Rank IC		
CAPM beta, 5Y monthly	Descending	0.76		
CAPM idosyncratic vol, 1Y daily	Descending	4.68		
Realized vol, 1Y daily	Descending	4.58		
Skewness, 1Y daily	Descending	1.15		
Kurtosis, 1Y daily	Descending	1.31		

Note: "Descending" means that a lower factor score is better, i.e. in all cases stocks with lower risk outperform those with higher risk. Source: Bloomberg, Compustat, Haver, Russell, S&P, Thomson Reuters, Deutsche Bank

12-month average PIN

A rolling average of PIN works better than spot PIN To explore the idea that *PIN* may be better used as a "slow burn" factor, we also backtest a simple 12-month (12M) average *PIN* factor. This factor is computed by using a 12-month rolling average of monthly *PIN* scores for each stock at each point in time. In effect, we are smoothing out some of the month-to-month volatility in *PIN* at the stock level. Figure 30 shows that doing this actually improves the IC of the factor considerably, raising the average to 2.4% (Figure 30). The decile returns also show a more monotonic pattern (Figure 31).



⁷ CT-risk, or Contribution to Risk, is an interesting new risk factor that we propose in our *Portfolios Under Construction* research series. The factor considers not only a stock's own volatility, but also its co-movement with other stocks in the universe. For further details, see Luo, Cahan, Jussa, and Alvarez [2010b].

Using an average improves information decay and also reduces turnover Smoothing the factor also improves the decay profile (Figure 32) and makes the factor turnover very moderate (Figure 33). A month-to-month autocorrelation of greater than 95% is in line with slow burn factors like value. Given the improved performance that comes from averaging the factor, we use the 12M average *PIN* factor as our preferred *PIN* metric going forward.⁸





Source: TAQ, Deutsche Bank

Next we address the biases in PIN by testing residual PIN

Residual PIN

So far we have only considered simple *PIN*, as defined in the academic literature. As mentioned in the previous section, *PIN* has the shortcoming that it is skewed towards high volatility, low liquidity, small cap stocks. Therefore, the returns highlighted above may simply be the result of taking exposure to these factors. To test this, we backtest the residual *PIN* factor (*RPIN*) we described previously. As explained previously, this factor essentially controls for the inherent size, volatility, and liquidity biases in *PIN*.

We find RPIN improves risk adjusted performance adjusted performance Figure 34 shows the rank IC for *RPIN*. As expected, the average IC drops – from 1.86% to 1.30% - compared to the basic *PIN* factor (recall Figure 25). However, in risk-adjusted terms, the performance of the *RPIN* factor is actually better: 0.31 versus 0.27. As well, the average decile returns to *RPIN* show a more monotonic pattern compared to basic *PIN* (Figure 35) versus Figure 35).

⁸ Note we also tried a three-month averaging window, which yielded results in between the one-month and 12-month results.

Figure 34: RPIN, rank IC



Figure 35: RPIN, average decile returns



Source: TAQ, Deutsche Bank

Using a rolling average improves RPIN

If we consider 12M average *RPIN* and compare it to 12M average basic *PIN*, we see a similar drop in performance in absolute terms, but an improvement in risk-adjusted terms (Figure 36). In fact, the rank IC chart shows a pleasing consistency of performance over time, with the 12-month rolling average rank IC almost never dropping below zero.

Figure 36: 12M average RPIN, rank IC Figure 37: 12M average RPIN, average decile returns 12M Average RPIN, Decile average return (%) 12M Average RPIN 20 1.2 10 0.8 (%) (%) 0 0.4 Avg = 1.58% -10 Std. Dev. = 4.87% Min = -12.89% -20 Avg/Std. Dev.= 0.32 0.0 2 3 4 9 2004 2005 2006 2007 2008 2009 2010 2011 1 5 6 7 8 10 Decile Spearman rank IC (%), Descending order 12-month moving average Source: TAQ, Deutsche Bank Source: TAQ, Deutsche Bank

We find RPIN works better in risk-adjusted terms, but is worse in absolute terms The two charts below compare the average rank IC (Figure 38) and risk-adjusted rank IC (Figure 39) for our four *PIN* measures. Broadly speaking we can draw two conclusions:

- Using a 12M average of the factor is beneficial for both basic *PIN* and *RPIN*. In both absolute and risk-adjusted terms the 12M average version of each factor performs better over the backtest.
- *RPIN* reduces performance in absolute terms, but improved performance in risk-adjusted terms.

Figure 38: Summary of PIN rank ICs



Figure 39: Summary of PIN risk-adjusted performance



Source: TAQ, Deutsche Bank

We prefer 12M average RPIN as our PIN factor

Based on these findings, we will use the 12M average RPIN factor as our preferred PIN factor in the rest of this report. This choice is a little prone to data mining, in the sense that we have tested a number of factors and picked the best one in risk-adjusted terms. However, we do note that the rest of the results in this paper are not particularly sensitive to our specific choice of PIN factor.

Results by size segment

We find the performance of **RPIN actually improves** when we use the S&P 500 universe

Even after controlling for biases in the PIN factor score via our RPIN factor, there is still the risk that the bulk of the performance is being driven by the small, high volatility, low liquidity subset of the market. Our first and simplest test is to re-run our backtesting in the S&P 500 universe, rather than the Russell 3000. As shown in Figure 40, we find a surprising result - the average rank IC actually increases in the S&P 500 universe (from 1.58% to 2.02%). This is a good result, because the vast majority of quant factors tend to do worse for large caps compared to small caps. The average decile returns also continue to show a reasonably consistent monotonic pattern (Figure 41). These results give us comfort that the performance of RPIN is not exclusively a small cap phenomenon.



Are we just buying illiquid stocks?

To further explore potential biases in PIN performance, we also look at how the performance of the factor decays as we move towards a more and more liquid universe. Figure 42 shows how the average rank IC for a number of quant factors changes as we add increasingly tight liquidity bands to the universe.



Source: TAQ, Bloomberg, Compustat, Haver, Russell, S&P, Thomson Reuters, Deutsche Bank

To generate the first data point in the chart, we backtest each factor over the whole Russell 3000 universe, and then normalize the average rank IC for each factor to 1. To generate the second data point, we re-backtest each factor in a smaller universe where we only include stocks with an average daily volume (ADV) greater the \$10 million. We repeat this process for constraints of \$20m, \$30m, and \$40m. As the chart shows, adding these liquidity constraints reduces the average number of stocks in the universe from 3,000 (no constraint) to 500 (> \$40m constraint).

The interesting result is that while most common factors tend to lose efficacy as we move towards a more liquid universe, *RPIN* actually improves. This is a very promising finding, because it is extremely difficult to find factors that work better for large caps than small caps. The results also confirm that our *RPIN* factor is doing a reasonably good job of generating returns across the investment universe, not just in small cap, illiquid names. This in turn suggests *RPIN* is capturing an underlying anomaly, and is not just proxying for illiquidity or size.

Correlation analysis

As always, one of the biggest questions with any new factor is how it correlates with existing factors. Even the most exciting new factor is redundant if it just captures information already contained in the standard set of quant factors. Figure 43 shows the biggest negative and positive correlations with 12M average *RPIN*, where correlation is measured as the time-series correlation of monthly rank ICs.

The results are quite interesting. We find a strong negative correlation with beta and Merton's distance to default model. Both these factors on average buy low volatility stocks and short high volatility stocks, so this finding is attractive because it suggests that information risk, as captured by *PIN*, is different to the way we usually think about risk, i.e. in terms of volatility. Put another way, *PIN* is not just another way to measure volatility.

We find RPIN performance is not limited to illiquid stocks; in fact it actually works better in a high liquidity universe

The most important question is whether PIN proxies for information already captured by other factors

We find PIN measures something different from traditional risk as measured by volatility

The largest positive correlations tend to be with value factors. In other words, buying low *PIN* and buying cheap stocks are somewhat similar in terms of performance. This is interesting, because it suggests that more expensive stocks tend to have higher *PIN*. We don't have a perfect explanation for why this might be – perhaps expensive, "glamour" type stocks are more likely to be the focus of those trading on private information, or indeed have more scope to generate private information in the first place.

Figure 43: Biggest positive and negative time-series rank IC correlations with 12M average RPIN

BIGGEST NEGATIVE C	ORRELATIONS	BIGGEST POSITIVE CORRELATIONS			
Factor	Time-Series Rank IC Correlation	Factor	Time-Series Rank IC Correlation		
Operating profit margin	-0.63	Altman's z-score	0.50		
Mohanram's G-score	-0.57	Price-to-sales, trailing 12M	0.47		
IBES FY1 EPS dispersion	-0.55	Cash flow yield, FY1 mean	0.41		
IBES FY2 mean DPS growth	-0.54	Target price implied return	0.33		
Price-to-book adj for ROE, sector adj	-0.53	Sales to total assets (asset turnover)	0.30		
IBES 5Y EPS stability	-0.51	Price-to-book	0.30		
CAPM beta, 5Y monthly	-0.50	YoY change in debt outstanding	0.29		
IBES 5Y EPS growth/stability	-0.47	Long-term debt/equity	0.26		
Ohlson default model	-0.42	Earnings yield x IBES 5Y growth	0.23		
Merton's distance to default	-0.41	# of month in the database	0.21		

Source: TAQ, Bloomberg, Compustat, Haver, Russell, S&P, Thomson Reuters, Deutsche Bank

PIN has a negative correlation on average with five of our six style buckets

At a broader level, we find that our *PIN* factor tends to have a reasonably low (and indeed negative) correlation with most factors in our "standard" library. Figure 44 shows the average correlation of 12M average *RPIN* with every other factor in each broad style bucket. Interestingly, the correlation is negative for five of the six styles, and only marginally positive for value. Of course, some of this negative correlation is a reflection of the fact that over the shorter backtesting period we look at in this study (we are limited by our intraday data history), most of the common quant styles underperformed whereas *RPIN* outperformed. Nonetheless, we do think this negative correlation is promising because it does suggest we can build somewhat orthogonal factors from intraday data.





Source: TAQ, Bloomberg, Compustat, Haver, Russell, S&P, Thomson Reuters, Deutsche Bank

Abnormal Volume in Large Trades

All three ALT factors we test perform relatively poorly in backtesting

The third factor we test in this paper is the Abnormal Volume in Large Trades, or ALT. Figure 45 shows the monthly rank IC for the factor, and Figure 46 shows the average monthly decile returns. Overall, ALT does not appear to be a particularly good factor. The long-term average IC is only marginally above zero. The average decile portfolio returns are slightly more promising, with a reasonably consistent monotonic pattern, but the poor rank IC suggests these are being driven by a limited number of outlier returns.



Figure 46: ALT, average decile returns



Source: TAQ, Deutsche Bank

Source: TAQ, Deutsche Bank

We also backtest the two alternative definitions of ALT, the Percent of Large Trades (PLT) and residual ALT (RALT). Unfortunately using these alternative definitions does not improve performance significantly. Of the two variations, RALT does the best, but even so the average rank IC of 0.34% is poor even when judged against the fairly weak performance of most traditional factors in recent years.

Residual ALT (RALT)

Figure 47: PLT, rank IC



The biggest problem with ALT is the shift to smaller, more homogeneous trade sizes

We think the biggest problem with ALT is the big shift towards electronic trading and alternative venues (e.g. dark pools). If we look at the distribution of trade sizes for a large cap stock (in this case IBM) for one week at the start and end of our sample period, we see a dramatic shift. Even back in 2005 (Figure 49) there was a reasonable distribution of trade sizes. Compare this to 2010 (Figure 50). Now the vast majority of trades are in 100 share blocks, and there are almost no trades in blocks greater than 500 shares. This makes ALT a somewhat meaningless measure, because it suggests even informed traders can now trade without revealing themselves through large trades.

2005

2006

12-month moving average

2007

Spearman rank IC (%), Ascending order

2008

2009

2010

2011





Figure 50: Distribution of trade sizes, IBM, 1 week period at end of September 2010



Source: TAQ. Deutsche Bank

Given these results, we do not pursue ALT further in this report, and instead turn our attention to testing RPIN in a real-world portfolio setting.

Real-world portfolio simulation

We conduct a real-world portfolio simulation to assess the efficacy of the **RPIN** factor

As a final test of our high frequency signals in a more real-world setting, we carry out a portfolio simulation with realistic constraints and transaction costs. Given the results from our univariate backtesting, we focus on the 12M average RPIN factor in this analysis. Our basic framework is to take a generic quant alpha model and assess the incremental performance gain from adding the *RPIN* signal as an additional factor in the alpha model.

We compare the performance of a multifactor model with and without including RPIN as one of the factors Our generic alpha model is a five-factor model with the following factors: trailing earnings yield, 1M reversal, 12M-1M price momentum, year-on-year EPS growth, and ROE. We equally weight each factor to construct the final alpha signal. Each month we use the Axioma portfolio optimizer to construct a long/short portfolio targeting 5% tracking error, with reasonable sector-neutrality constraints and a beta neutrality constraint. In optimizing the portfolio, we seek to maximize expected returns with a transaction cost penalty, and in measuring the performance we also charge transaction costs. We use a simple linear costs assumption of 20bps one-way (i.e. we charge this twice for a rebalance, once for the sale of the old position, and once for the purchase of the new position). We constraint turnover to be no more than 600% p.a. two-way.

In addition to the generic model, we test a six-factor model where we add in the 12M average *RPIN* factor as a sixth factor in the model. All other backtesting parameters remain the same. Figure 51 shows the after-cost performance statistics for each backtest over the Russell 3000 universe from 2004-present.

Figure 51: Performance statistics for market neutral optimized portfolios, 2004-present, Russell 3000 universe						
	Return (annualized, after costs)	Standard Deviation (annualized, after costs)	Information Ratio (annualized, after costs)	Turnover (annualized, two-way)	Transfer Coefficient (average)	
5 Factor Model (without RPIN)	1.08%	6.40%	0.17	600%	0.50	
6 Factor Model (with RPIN)	2.67%	5.97%	0.45	600%	0.47	
Source: TAO Bloomherg Compustat Haver	Russell S&P Thomson Reuters I	Jeutsche Bank				

Source: TAQ, Bloomberg, Compustat, Haver, Russell, S&P, Thomson Reuters, Deutsche B

We find the model with RPIN performance better in both absolute and riskadjusted terms Overall, adding *RPIN* to the model significantly improved performance in both absolute and risk-adjusted returns. The annualized information ratio (after costs) goes from 0.17 to 0.45 (Figure 52). Admittedly, over this period the generic five-factor model is a low hurdle because these five factors – like most traditional quant factors – underperformed severely over the latter part of the backtest period.



Source: Deutsche Bank

Indeed, the short backtest period is one of the biggest problems with assessing the efficacy of the *RPIN* factor relative to the standard quant library. Should we assume that the traditional

factors will make a comeback, in which case *RPIN* will face a much higher hurdle rate in the future? Or are the "good old days" of quant gone forever, in which case *RPIN* appears to measure up reasonably well compared to the deteriorating performance of the traditional factors? We tend to subscribe to the latter point of view, and as a result we think that high frequency data is well worth a look for those seeking new and differentiated alpha sources.

Further analysis and future research

Abnormal options volume as a proxy for informed trading

Is PIN related to abnormal options volume, which we hypothesize is another way to measure information risk? In our recent research on options data (Cahan et al. [2010a]) we looked at an interesting factor called the O/S ratio. This ratio is simply the dollar value of options traded on a given day, divided by the dollar value of stock traded on the same day.⁹ We found that the O/S ratio is a good negative predicator of one-month-ahead stock returns. One of our hypotheses was that the O/S ratio is a proxy for information risk. We argued that stocks with high abnormal options volume are potentially stocks with heavy information-based trading (since it is often argued that options traders tend to be more informed on average than stock traders). Hence we concluded that the underperformance of stocks with heavy options volume could be the same thing as the underperformance of stocks with high information risk. Now that we have computed *PIN*, we have a direct way of testing this hypothesis.

We find a correlation of 0.34, which suggest the two factors are similar but not identical Figure 53 shows the 12-month average rank IC for our 12M average *RPIN* factor and our O/S factor. The time-series correlation is around 0.34, which is high enough to suggest that *PIN* and O/S do capture some of the same information, but low enough to suggest we could use both factors in a model without too much multicollinearity. However, for those quantitative investors without the resources to integrate intraday data, the O/S ratio may be a lower-cost alternative for capturing information risk.



Figure 53: 12-month average rank IC for 12M average RPIN factor and O/S factor

Source: TAQ, eDerivatives, Deutsche Bank

⁹ Our specific definition takes the average of the O/S ratio over the past 21 trading days, and then normalizes that by the average of the O/S ratio over the past 252 trading days. Essentially this captures "abnormal" options volume in the last month.

Future research: PIN and the news

The interaction of news and PIN is something we would like to explore in the future Another interesting set of factors we considered recently were those derived from news sentiment. In Cahan et al. [2010b] we showed how to use advanced non-linear models to extract short-term alpha out of news sentiment. However, we also believe news sentiment can be a useful conditioning tool for other factors, and we think there is a potential interesting cross-over between news sentiment and *PIN*.

For example, *PIN* is tied to the idea of information events which cause potential imbalances in order flow depending on whether they are private or public knowledge. This raises an interesting question – can we use news sentiment to determine directly which information events are public (presumably events where we have a news story on the day with sentiment in the direction of the order imbalance) versus those that are private (perhaps days where there is an order imbalance but no news on the day). Perhaps such techniques would allow us to construct a more accurate *PIN* measure? This is definitely an area for future research.

Future research: PIN as a risk management tool

A fascinating new paper by Easley, Lopez de Prado, and O'Hara [2010] uses a modified version of *PIN*, called Volume-Synchronized Probability of Informed Trading (*VPIN*), to analyze the so-called "flash crash" on May 6th, 2010. They show how *VPIN* can be used to measure order flow "toxicity" from the perspective of a liquidity provider. As a result, they argue that *VPIN* could be used to predict when liquidity providers are likely to withdraw from the market, an action that could lead to the type of rapid collapse in prices seen on May 6th. The authors show compelling evidence that *VPIN* did indeed peak at extremely high levels *before* the crash actually started, and hence could serve as an early warning sign for future such events. We think this is an excellent illustration of how data from the high frequency world can be useful even for lower frequency investors, whom are equally likely to be affected by events like those on May 6th.

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Appendix 1

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